



# **Prineville Police Department**

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## **Police Fleet Update**

In 2013, after evaluating police vehicle needs, the Prineville Police Department purchased 6 Ford Police Interceptors through a lease/purchase agreement. The last debt service payment on those vehicles will be made in FY18.

The Police department has once again evaluated its fleet needs and strategized vehicle assignments to even out mileage across the fleet for the next 5 years. The current police vehicle fleet consists of 15 vehicles, the oldest being 14 years old with 136,000 miles. The newest vehicle is a 2014 model year with 24,000 miles. The average mileage across the vehicle fleet is 57,000 miles per vehicle.

The police department has identified that a purchase of 5 new Ford Police Interceptor SUV's and 1 new community service officer truck (Ford SSV) would satisfy the needs of the police fleet for the next 5 years, and continue to keep mileage spread across the existing fleet in the most economic fashion to minimize repair costs. The police department has realized a substantial decrease in fleet maintenance costs since adopting the aggressive replacement strategy 5 years ago.

As new vehicles come online, 3 vehicles within the existing fleet would be phased out, a 2003 Tahoe, a 2005 Expedition and a 2009 Crown Victoria would be removed from the fleet.

Staff reviewed purchasing options with finance and administration. Interest rates are still conducive to financing capital expenses such as this through borrowing, and staff feels that a loan/purchase arrangement, similar to what was done in 2013, is still the most efficient use of City dollars.

Police Vehicles are a specialty order. As such, they are only produced during specific manufacturing runs several times per year. This process creates a 6-9 month lead time from time of order until time of delivery. An early October order will result in the City receiving delivery of the vehicles sometime in early spring 2018. Once received, the vehicle up-fit process takes from 4-12 weeks before the vehicle is "road-ready".

Ford Fleet has a GSA contract for the purchase of vehicles to participating government agencies. This contract allows selected dealers to offer additional discounts to government agencies. Since this contract does not specify an exact discount or dollar

value, the City solicited quotes from 4 dealers on the GSA contract and one dealer not on the GSA contract. The City received competitive quotes back from 3 dealers. The City received responses from Gresham Ford, Power Ford Lincoln (Salem) and Robberson Ford (Bend).

The low bid for the 5 vehicles requested was received from Gresham Ford in the amount of \$186,000.

Additional up-fit equipment was sourced from vendors supplying equipment on the NASPO/ValuePoint contract. These items include hard goods (such as push bumper, cage, emergency lighting, siren and decals), dual band public safety radios, dash camera system, and mobile computer and cellular modem/ AVL. The total up-fit package for 6 vehicles is \$220,000.

Including a \$14,000 contingency, staff estimates the project requirements at \$420,000 in capital expenditure. This would be structured as capital borrowing with debt service payments occurring in the police budget during fiscal years 2019-2024. These payments can be incorporated in current projected resources.

**Staff requests approval to move forward with this purchase and seeks a motion for approval in an amount not to exceed \$420,000 for the purposes of police fleet upgrades.**

It is anticipated that once financing is in place, staff will return to council with a council resolution to codify this approval and formalize the loan agreement. This two-step process is being requested due to the projected time delay between placing the vehicle order and the estimated time the capital payment will be due.