



City of Prineville

387 NE THIRD STREET ♦ PRINEVILLE, OREGON 97754

INFORMATION TECHNOLOGY

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July 21, 2017

Staff Report Public Safety Radio Subscriber Unit Upgrade

The City of Prineville, through its Emergency Dispatch Department, manages the public safety radio system for the Crook County Sheriff's Office, Prineville Police Department, Crook County Fire and Rescue and Rager Emergency Services.

Through IGA, the costs associated with system infrastructure are borne by the Emergency Dispatch Department, but the costs associated with the subscriber units – the radios installed in vehicles or carried by responders, are the responsibility of the individual agencies.

In fiscal year 2018, both the Prineville Police Department and the Crook County Sheriff's Office made budget appropriations for upgrading their portable radios. There are approximately 5 vendors which produce and sell radio equipment that are appropriate for use in our public safety radio system. Each of these vendors have negotiated state/GSA contracts for streamlined purchasing through cooperative buying agreements.

The City considered equipment from Icom America, Kenwood, Harris, and Motorola Solutions Inc. The City evaluated features and performance, and performed on-site demo unit testing and evaluation with equipment provided by the manufacturers. Overall, the City selected the Motorola APX 8000 as the preferred portable radio for public safety officers.

Through doing a combined purchase, including the quantities needed for both the Crook County Sheriff's Office and Prineville Police Department, the City was able to leverage a price exception and receive an additional 35% savings from the NSAPO State and Local Government contract pricing.

Staff seeks approval to execute a purchase order in the amount of \$205,433.55 with Motorola Solutions Inc.

Radio Equipment will be divided as follows:

21 units – Prineville PD

21 units – Crook County SO

4 Units – APX 4000, Crook County SO, Parole and Probation

A budget adjustment will be required in FY18 to realize the payment of \$107,446.50 from Crook County for the equipment transferred to their agency. Prineville PD will utilize vendor equipment financing paying for half of the purchase through capital outlay in FY 18 and the second half in capital outlay in FY19.



MOTOROLA

APX 8000 PORTABLE

Account Manager: Ron Spencer
Prepared By: Garret Winter

Phone: (541) 321-3013

PREPARED FOR : James Wilson

COMPANY : Prineville Police Department

PHONE : (541) 322-6359

EMAIL : jwilson@cityofprineville.com

Bill To PRINEVILLE POLICE DEPT, CITY OF

Address: 387 NE THIRD ST

PRINEVILLE, OR 97754

Effective to: 7/26/2017

Equipment Details and Pricing Per NASPO State Contract

Qty.	Model	Description	List Price	List Extended	NASPO Price	Extended NASPO	35% Column	35% Extended
1	42	H91TGD9PW6AN	\$ 5,983.00	\$ 251,286.00	\$ 4,367.59	\$ 183,438.78	\$ 3,888.95	\$ 163,335.90
1A	42	Q58AU	\$ 118.00	\$ 4,956.00	\$ 118.00	\$ 4,956.00	\$ 118.00	\$ 4,956.00
1C	42	H38BS	\$ 1,500.00	\$ 63,000.00	\$ 1,095.00	\$ 45,990.00	\$ 975.00	\$ 40,950.00
1D	42	QA05509AA	\$ (800.00)	\$ (33,600.00)	\$ (584.00)	\$ (24,528.00)	\$ (520.00)	\$ (21,840.00)
2	42	NNTN8860A	\$ 150.00	\$ 6,300.00	\$ 109.50	\$ 4,599.00	\$ 97.50	\$ 4,095.00
3	42	RLN4941A	\$ 69.00	\$ 2,898.00	\$ 50.37	\$ 2,115.54	\$ 44.85	\$ 1,883.70
4	42	PMMN4084A	\$ 95.00	\$ 3,990.00	\$ 69.35	\$ 2,912.70	\$ 61.75	\$ 2,593.50
Options included but not listed - TDMA, P25, Astro Digital CAI								

TOTAL	\$7,115.00	\$ 298,830.00	\$ 5,225.81	\$ 219,484.02	\$ 4,666.05	\$ 195,974.10
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QUOTE TERMS AND CONDITIONS:

1. Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
2. This will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
3. Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
4. Prices quoted are valid for thirty (30) days from the date of this quote.
5. Unless otherwise stated, payment will be due within thirty days after invoice.
6. Motorola's standard equipment warranty (which will be furnished upon request) applies to all ordered equipment.
7. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
8. MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
9. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

APX 4000 Portable

Account Manager: Ron Spencer
 Prepared By: Garret Winter
 PREPARED FOR: Michael Ryan
 COMPANY: Crook County Sheriff Office
 PHONE: (541) 416-3969
 EMAIL: michael.ryan@cc.crook.or.us

Phone: 541-321-3013

Bill To PRINEVILLE POLICE DEPT, CITY OF
 Address: 387 NE THIRD ST
 PRINEVILLE, OR 97754

Effective to: 7/26/2017

Equipment Details and Pricing Per NASPO State Contract

Qty.	Model	Description	List Price	List Extended	NASPO Price	Extended NASPO	35% Column	35% Extended
1	4	H51KDF9PW6AN	\$1,963.00	\$7,852.00	\$ 1,432.99	\$ 5,731.96	\$ 1,177.80	\$ 4,711.20
1A	4	QA00580AF	\$ 450.00	\$1,800.00	\$ 328.50	\$ 1,314.00	\$ -	\$ -
1B	4	QA04865AA		\$0.00	\$ -	\$ -	\$ -	\$ -
1C	4	QA02756AB	\$ 1,570.00	\$6,280.00	\$ 1,146.10	\$ 4,584.40	\$ 973.40	\$ 3,893.60
1D	4	H885BK	\$ 90.00	\$360.00	\$ 90.00	\$ 360.00	\$ 90.00	\$ 360.00
2	4	PMPN4174A	\$ 69.25	\$277.00	\$ 50.55	\$ 202.21	\$ 45.01	\$ 180.05
3	4	PMMN4069A	\$ 121.00	\$484.00	\$ 88.33	\$ 353.32	\$ 78.65	\$ 314.60
Options included but not listed - TDMA								
TOTAL			\$ 4,263.25	\$ 17,053.00	\$ 3,136.47	\$ 12,545.89	\$ 2,364.86	\$ 9,459.45

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