## CITY OF Prineville STAFF SUMMARY REPORT

**AGENDA TITLE**: Consideration of Award of Purchase of two Remanufactured Switching Class Locomotives as part of the Connect Oregon III project.

#### RECOMMENDATION

The City of Prineville Railway requested proposals for the purchase of two remanufactured switching class locomotives on June 15, 2013. These locomotives will be used on the City owned 18 mile short line for daily switching operations. The locomotives will be used in yard limits never exceeding 20MPH and will traverse one 3% grade for 3 tenths of a mile.

Proposals were received from the following companies on June 28, 2013:

1.	Relco Locomotive Inc.	Lisle, IL
2.	Progress Rail Services	Tacoma, WA
3.	LTE Rail Service	Warren, OH
4.	Western Rail Inc.	Airway Heights, WA
5.	National Railway Equipment	Dixmoor, IL
6.	Motive Power Resources, Inc.	Arab, AL
7.	GATX Rail Locomotive Group	San Francisco, CA

Proposals responses were evaluated and scored on the following criteria:

- 1. Condition of Cab and locomotive represented supplied photos
- 2. Overall price of locomotive including delivery
- 3. Mechanical Condition
- 4. Condition of Electrical system
- 5. Warranty

#### **Budget/Financial Impact**

Sufficient balances are available in Freight Depot (Connect Oregon III ((50) Fund for this purchase. This purchase is the last step in completing the Connect Oregon Project.

After reviewing and evaluating the proposals, staff recommends Council approve Intent to Award for the purchase of one locomotive in the amount of \$ 558,500.00 to Relco Locomotive Inc.

#### Evaluation Scores for RFP # 2003-12-13PS for INFORMATION RELATED TO THE PURCHASE OF TWO REMANUFACTURED SWITCHING CLASS LOCOMOTIVES RFP # 2003-13-13PS RFP Submittal Deadline 6-28-2013 2:00 P.M Categories Condition of Cab and locomotive represented supplied photos (2 Pages) Overall price of locomotive including delivery (1 page) Mechanical Condition (2 pages) Condition of Electrical system (2 pages) Warranty (2 pages) $\bigcirc$ $\langle 1 \rangle$ $\langle 2 \rangle$ 20 20 20 20 20 Total points possible: Western Rail Inc. Average 12.00 Scorer #1 10 18 8 8 4 2 9.75 Scorer #2 19 6 6 6 Scorer #3 9 20 8 8 5 12.50 Scorer #4 9 18 9 9 4 12.25 46.50 **PROPOSER TOTAL** National Railway Equipment CO. Scorer #1 2 15.25 18 18 18 5 Scorer #2 15 8 18 17 3 15.25 14.25 Scorer#3 18 19 15 4 1 1 3 13.75 Scorer #4 19 16 16 **PROPOSER TOTAL** 58.50 Motive Power Resources Inc. Scorer #1 18 1 19 19 18 18.75 17.50 16 18 18 17 Scorer #2

1

1

**PROPOSER TOTAL** 

20

19

18

20

19

19

74.50

19.00

19.25

18

18

Scorer#3

Scorer#4

# Evaluation Scores for RFP # 2003-12-13PS for INFORMATION RELATED TO THE PURCHASE OF TWO REMANUFACTURED SWITCHING CLASS LOCOMOTIVES RFP # 2003-13-13PS RFP Submittal Deadline 6-28-2013 2:00 P.M

### Categories

Condition of Cab and locomotive represented supplied photos (2 Pages)

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Overall price of locomotive including delivery (1 page)

3>

Mechanical Condition (2 pages)

4>

Condition of Electrical system (2 pages)

**(3)** 

Warranty (2 pages)

Total points possible:	20 20	20	20	20
	1 2	<b>3</b>		<b>6</b>

#### Relco Locomotive Inc.

Average

Scorer #1         20         17         19         18         20         23.50           Scorer #2         15         10         18         17         19         19.75           Scorer #3         20         15         19         15         20         22.25           Scorer #4         20         17         19         18         19         23.25			PROPOSER '	TOTAL		88.75	
Scorer #2 15 10 18 17 19 19.75	Scorer:#4	20	17	19	18	19	23.25
2-2-2-2-2-4-2-2-2-2-2-2-2-2-2-2-2-2-2-2	Scorer #3	20	15	19	15	20	22.25
Scorer #1 20 17 19 18 20 23.50	Scorer #2	15	10	18	17	19	19.75
	Scorer#1	20	17	19	18	20	23.50

#### Progress Rail Service

		PROPOSER T	TOTAL		62.50	
Scorer #4	16	16	15	15	10	18.00
Scorer.#3	12	10	14	14	12	15.50
Scorer #2	9	11	10	7	8	11.25
Scorer #1	15	17	15	14	10	17.75

#### LTE Rail Service

Scorer #1	14	18	11	11	2	14.00
Scorer#2	8	19	6	5	6	11.00
Scorer #3	15	20	16	16	12	19.75
Scorer:#4	13	17	12	12	12	16.50
		PROPOSER	TOTAL		61.25	

#### GATX

		PROPOSER	TOTAL		63.75	
Scorer#4	16	17	17	13	2	16.25
Scorer #3	17	17	18	14	1	16.75
Scorer #2	10	14	18	15	1	14.50
Scorer#1	16	18	15	14	2	16.25

#### **FINAL SCORES**

Relco Locomotive Inc.	88.75
Motive Power Resources Inc.	74.50
GATX	63.75
Progress Rail Service	62.50
LTE Rail Service	61.25
National Railway Equipment CO.	58.50
Western Rail Inc.	46.50